



September 27th

15.00 CET

Live webinar

sace 



Seizing opportunities with CSN Mineração in Brazil

SACE, with the kind collaboration of **Confindustria**, is pleased to invite you to a presentation of **potential business opportunities for Italian SMEs with CSN Mineração**, the second largest exporter of iron ore in Brazil. CSN is active in **mining, steel, cement sectors and logistics related to transportation of minerals**. The company owns the Casa de Pedra and Engenho mines, the Pires processing complex, shares in the MRS railway and a terminal at the Port of Itaguaí (TECAR) for the transportation of minerals.

The webinar will feature a **corporate presentation from CSN Mineração** as well as an **overview of its operations and vendors' qualification process**.

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Agenda

15:00 Opening remarks

Alessandro Durante, Director of External and International Relations – ANIMA
Pauline Sebok, Head of Americas Hub – SACE

15:10 CSN Mineração's corporate presentation and guidelines to potential suppliers

Pedro Gomes de Souza, Investors Relation Manager - CSN Mineração
Lucas da Aparecida, Treasury Manager - CSN Mineração
Marcelo Piergallini, Capex Procurement Manager – Mining and Port - CSN Mineração

15:35 Doing business in Brazil

Alessandro Durante, Director of External and International Relations - ANIMA
Graziano Messina, President - Italian Chamber of Commerce in Sao Paulo
Matteo Goich, CEO and Sales Director - Matec

15:55 Wrap up and Q&A

Moderator: Vincenzo Leodori, Supply Chain and Business Promotion – SACE

For further information:
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